

 A set of tables that describe the magnitudes of inter-industrial flows within the economy, providing information on supply and demand in a more granular way and focused on the external sector.

 The growing globalization demands statistics that provide information on the interdependencies between countries and the impacts on the economies, under this scenario there are international agreements that cover these needs. Being the Terms of Reference, published by the OECD, the main source of information the key objectives of this extension are:

Have an **Analysis tool** for decision makers.

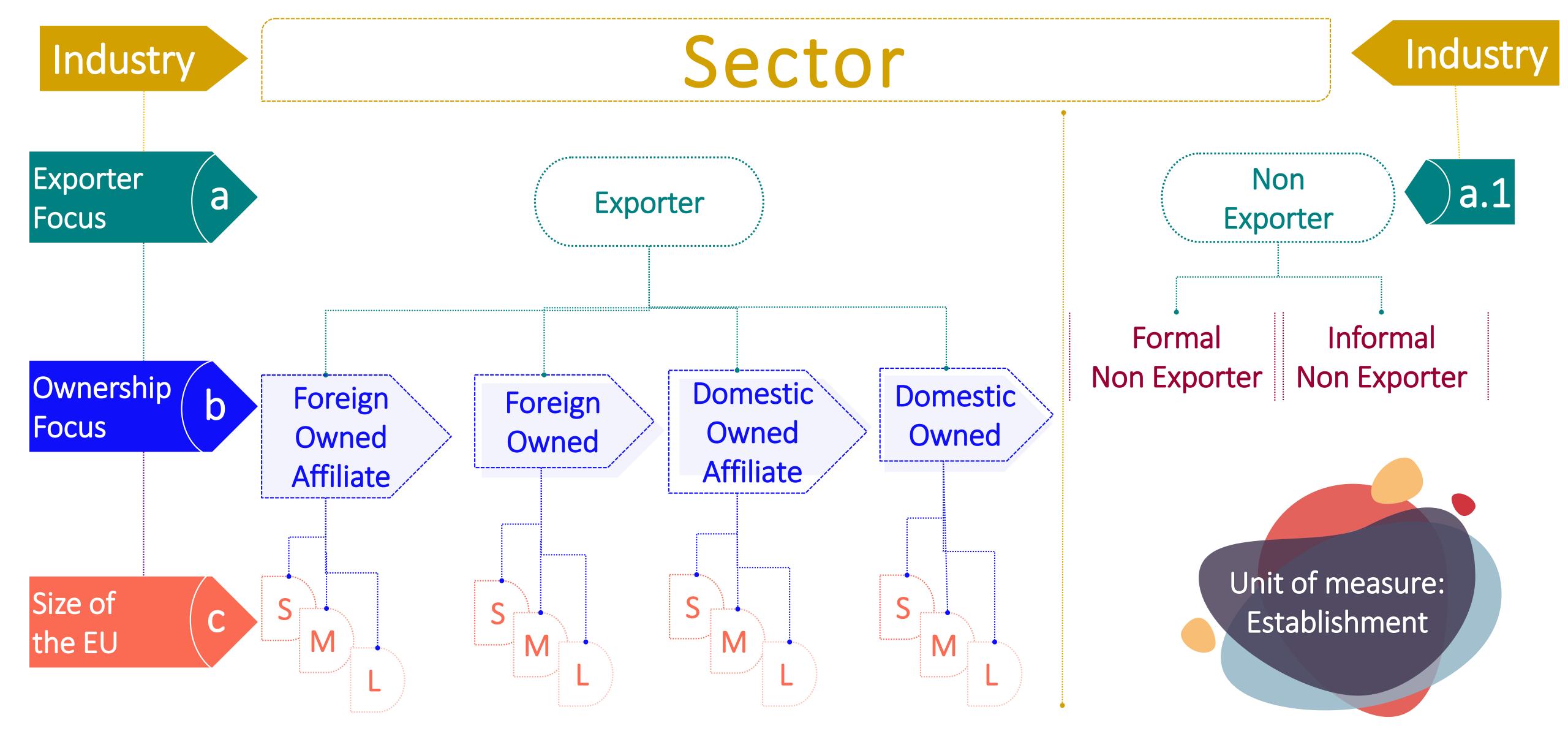
Know the integration of the EU by size in the GVC, through the foreign owners of economic units installed in the country.

(Integrated Profile)

Know the role of foreign affiliates, which cause spill-over externalities of FDI.

Provide information for specific studies with a foreign focus.







Structure of the Mexican ESUT

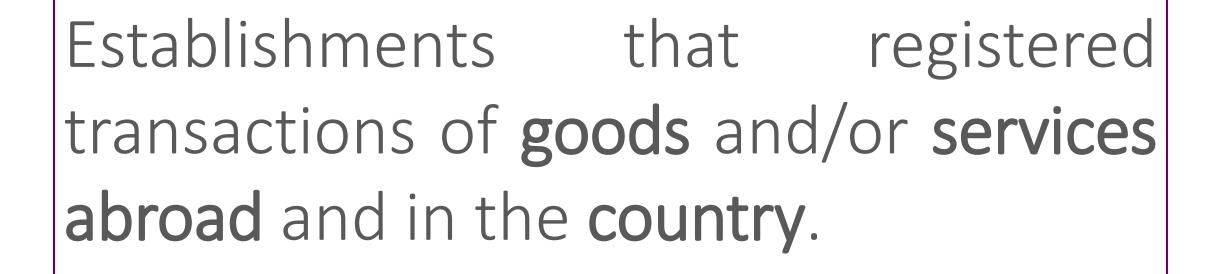
# PUBLISHED EXTENSIONS A. EXPORTER FOCUS



#### Exporters







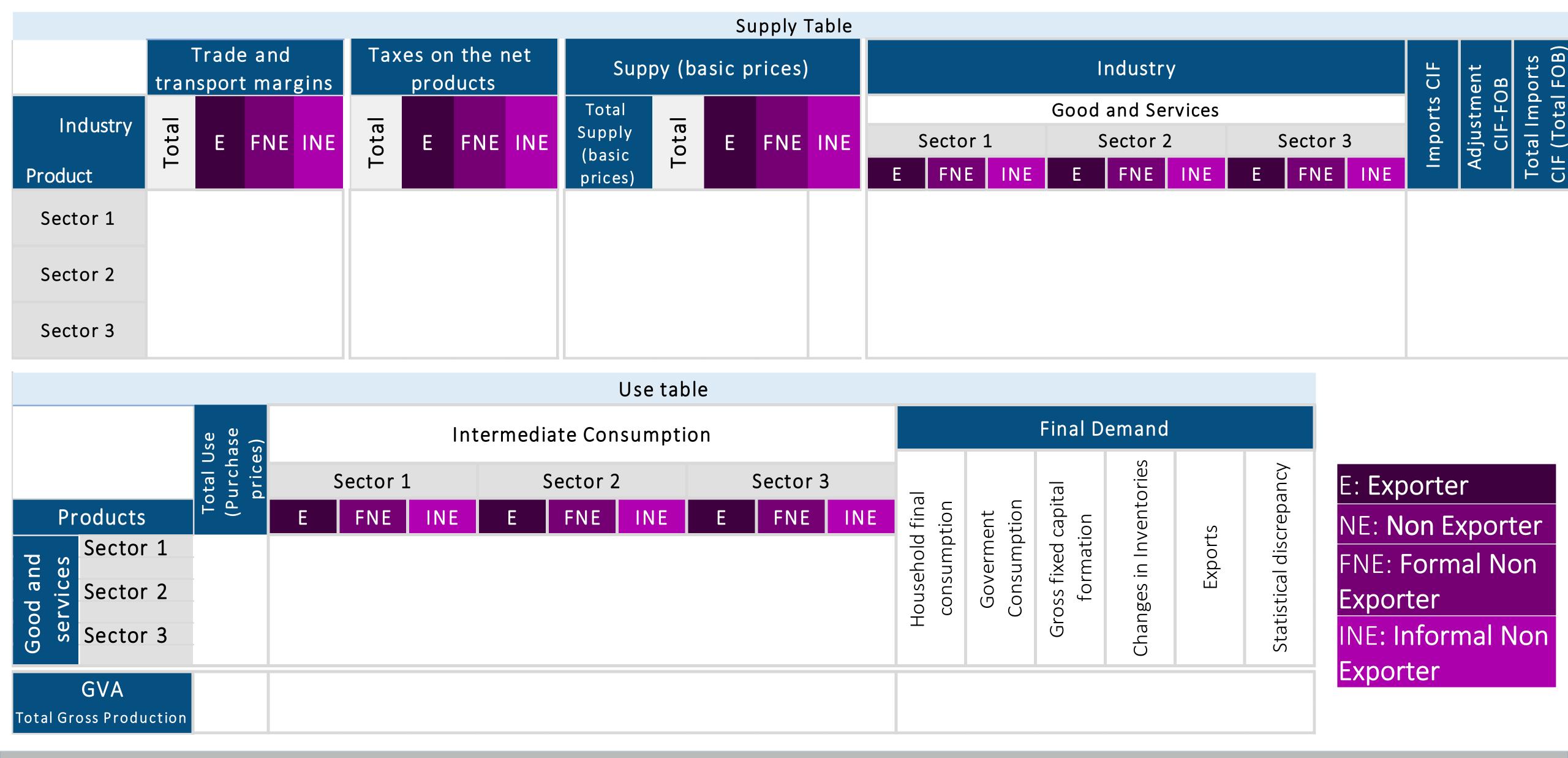
Establishments that registered transactions of **goods** and/or **services** in the **country**.

-ormal Sector EU incorporated as a company or quasi-companies, which are protected by the institutional legal framework.

Unincorporated EU, owned by households that do not have protection of the institutional legal framework.



### How is the Exporter profile integrated?





### 1st Level: Exporter Focus

# B. OWNERSHIP FOCUS



#### THIS BREAKDOWN APPLIES TO EXPORTER FOCUS



#### Internal

Resident EU in the collecting country controlled by an institutional unit not resident in that country.

For our analysis, this approach is the object of study.



# What is a Foreign Subsidiary?

EU controlled by a unit that is autonomous and decision maker.

Also, there are two classifications:

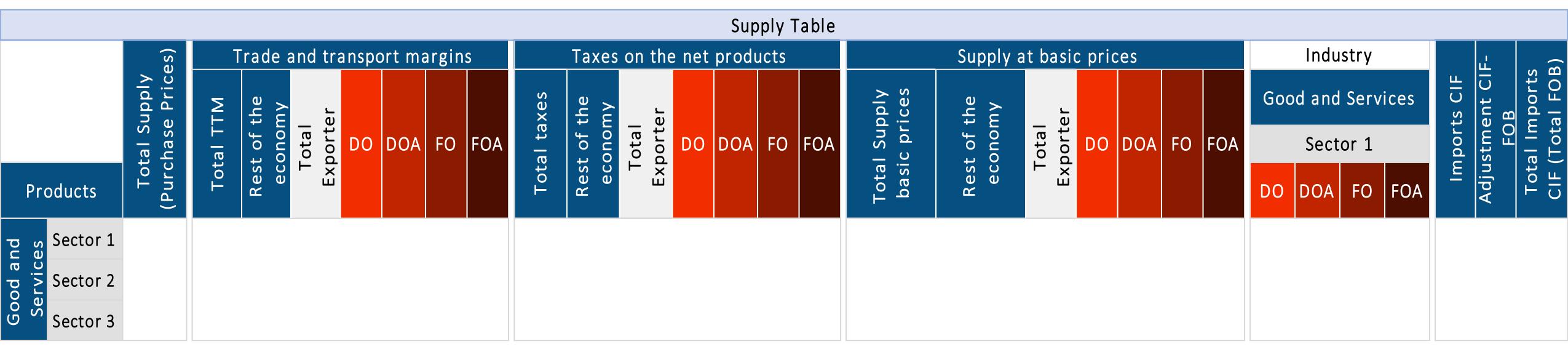


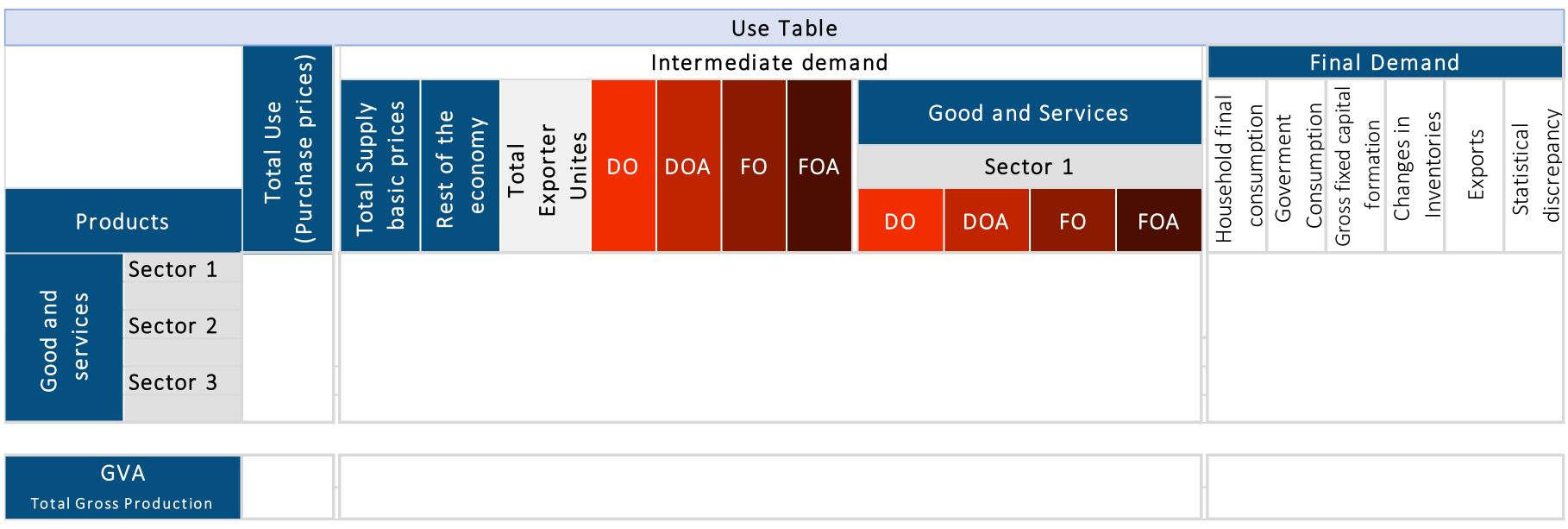
Non Resident EU in the collecting country controlled by an institutional unit resident in that country.

Source: Eurostat, methodologies & working papers, 2009.



### How is the Ownership Focus integrated?





DO: Domestic Owned
DOA: Domestic Owned
Affiliate
FO: Foreign Owned
FOA: Foreign Owned
Affiliate



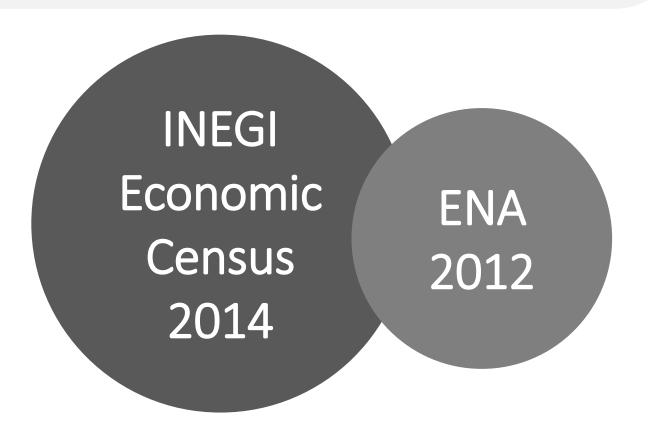
### 2nd Level: Ownership Focus

# C. SIZE OF THE ECONOMIC UNIT



#### APPLIES TO THE TOTAL OF THE ECONOMY

#### Sources of information:



The distribution coefficients were calculated based on the Value of Production by class of activity and size of the economic unit

#### Employed personnel is the main calculation variable

#### Criteria:

Employed personnel > 50 a 250

1 a 50

Small

enterprise











As a result of the analysis of the information, it was determined that characterization by size of the EU with the same procedure was not feasible for the AGRICULTURAL AND GOVERNMENT sectors, therefore, the treatment applied was:

#### AGRICULTURAL SECTOR



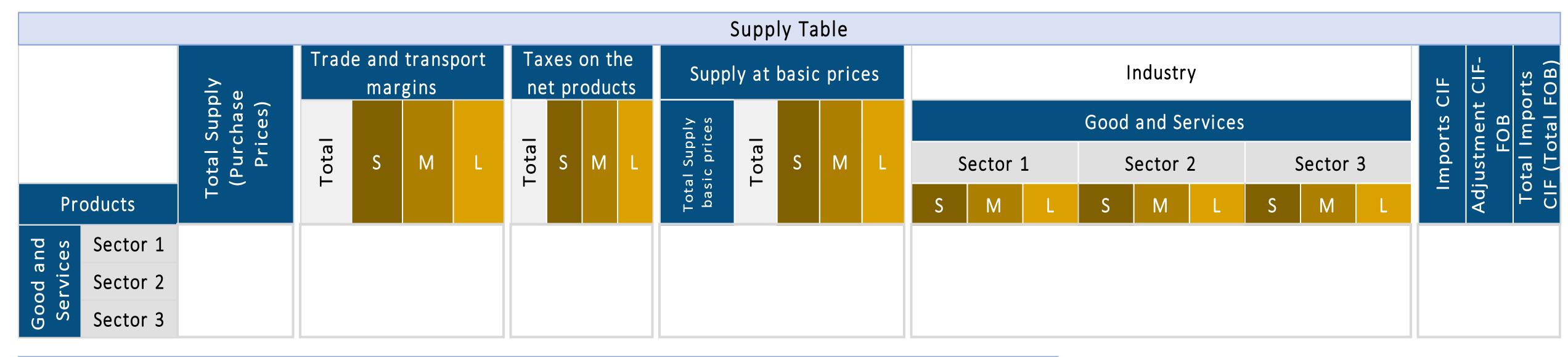
Crops				
Size	Hectares			
Small	0 to 5			
Medium	More than 5 to 20			
Large	More than 20 to more than 50			

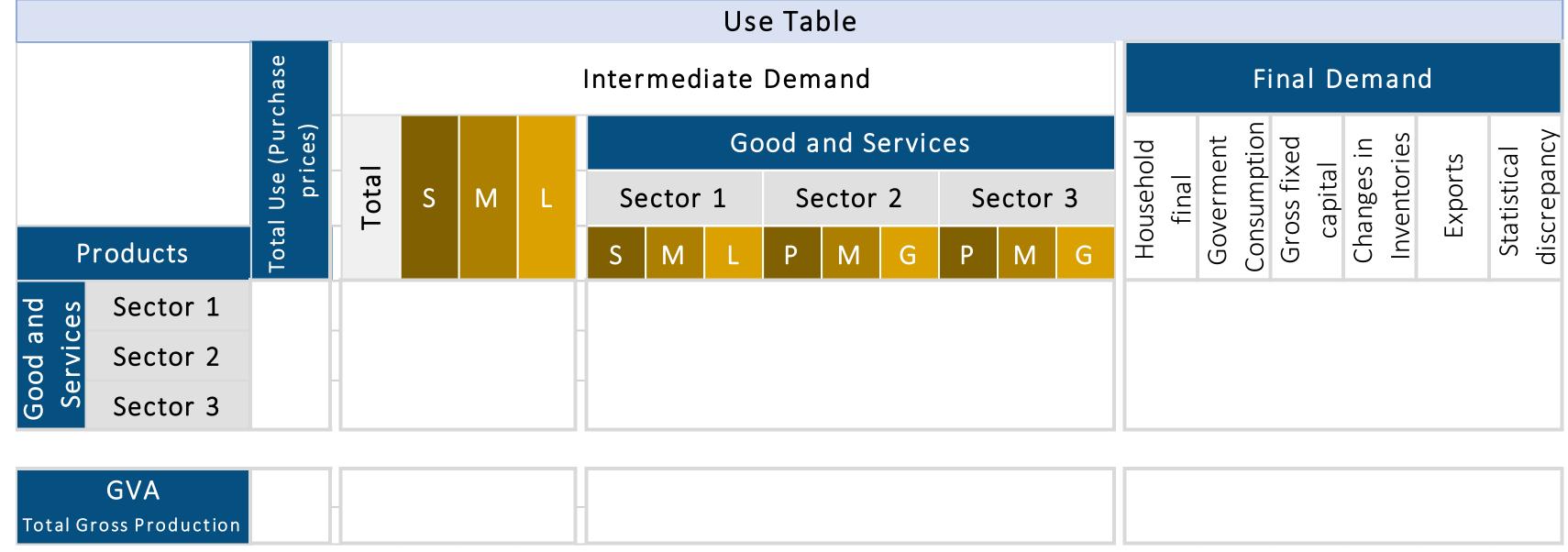
Livestock							
Size	Bovine	Porcine					
	(Heads)	(Heads)					
Small	1 to 10	1 to 15					
Medium	11 to 120	16 to 150					
Large	More than 120	More than 150					



In the PUBLIC SECTOR, the variable used for the construction of the coefficients was only the reported Employed Personnel of those economic units that were registered and classified as "Public".







S: Small
M: Medium
L: Large

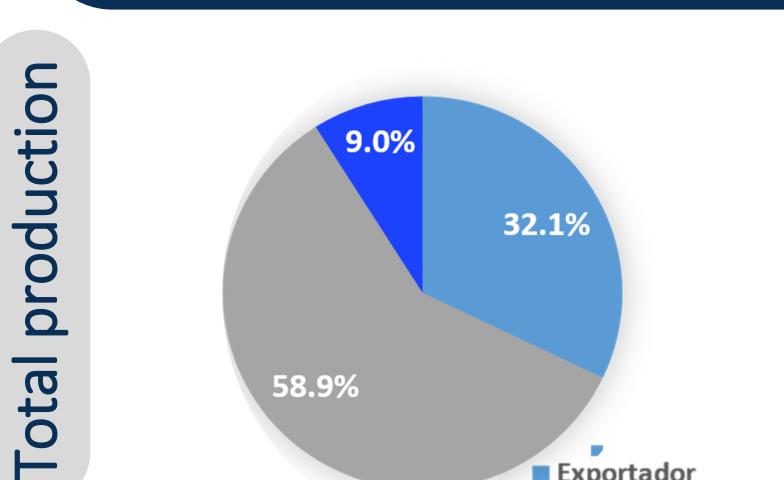


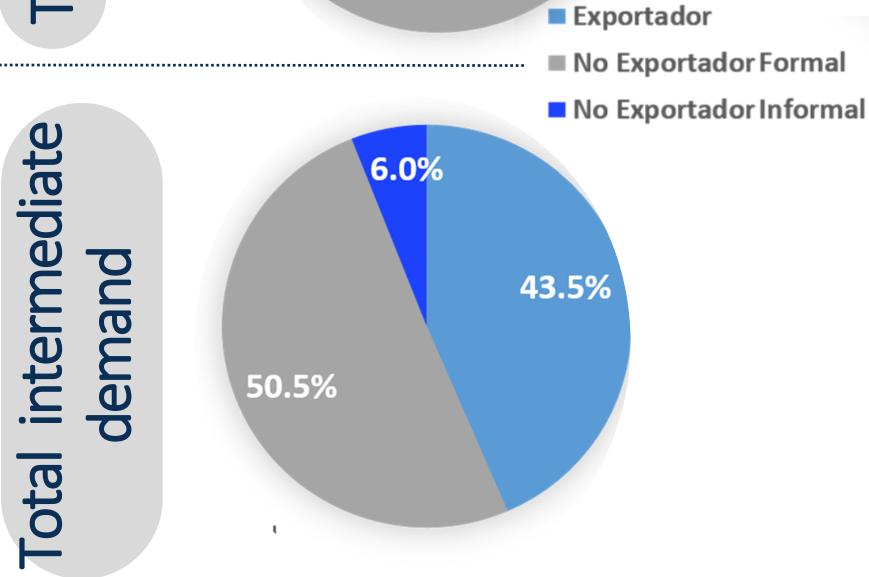
### 3rd Level: Size of the Economic Unit

# RESULTS



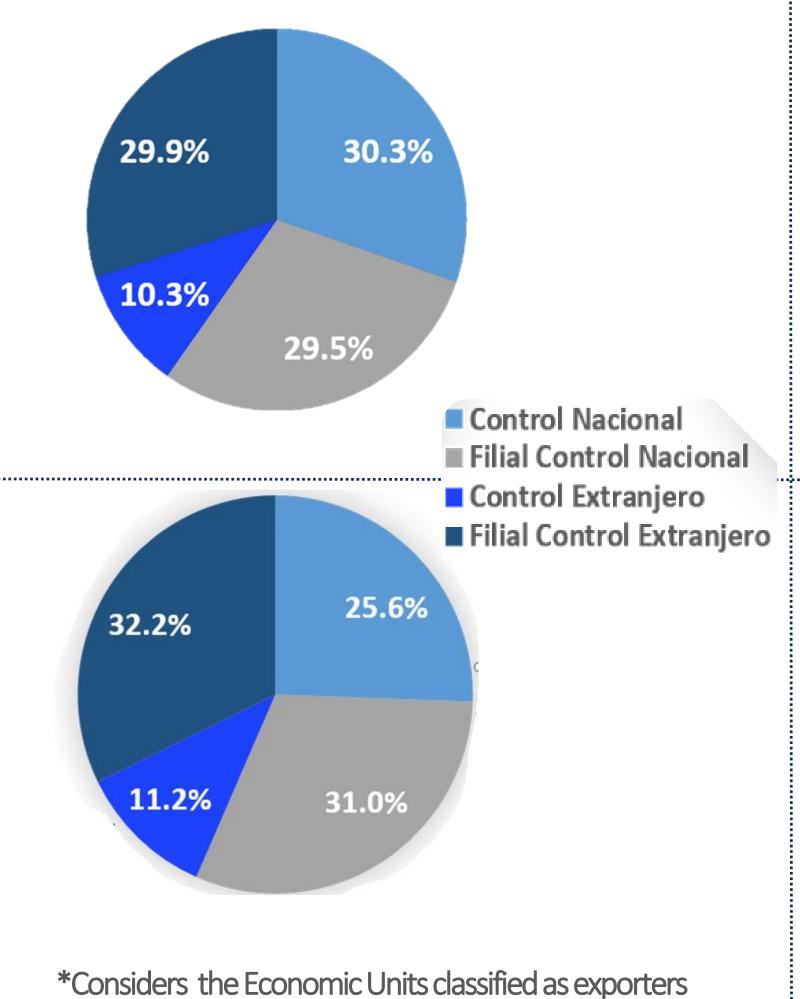




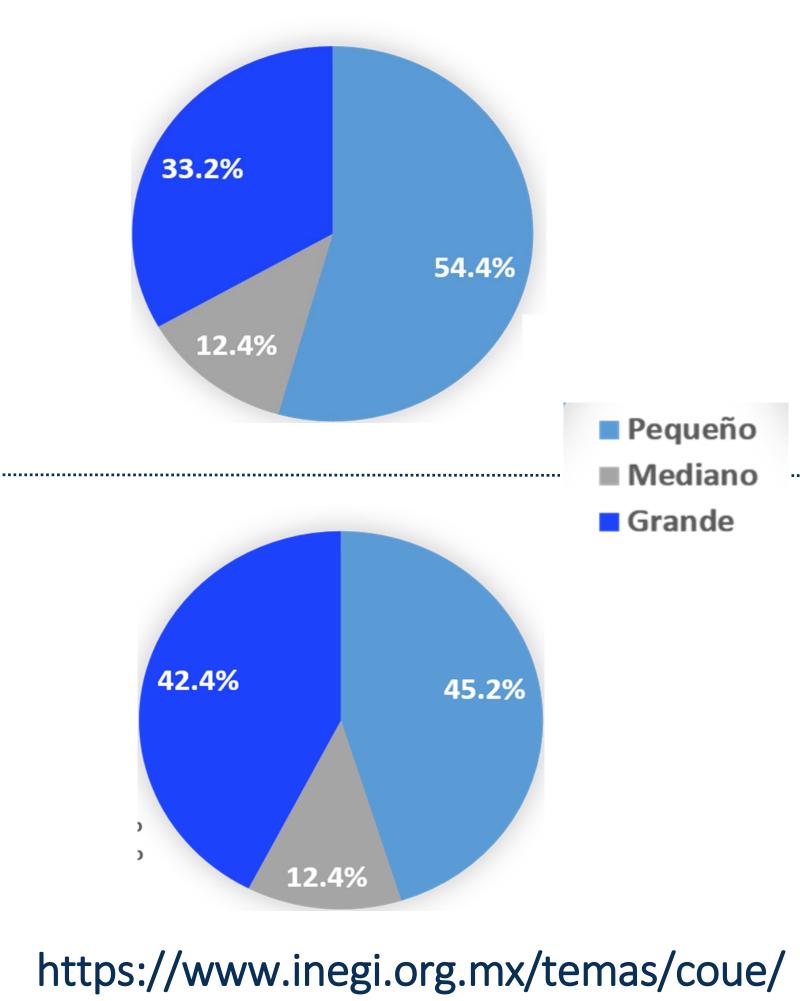


58.9%

### Ownership Focus



#### Size of the EU





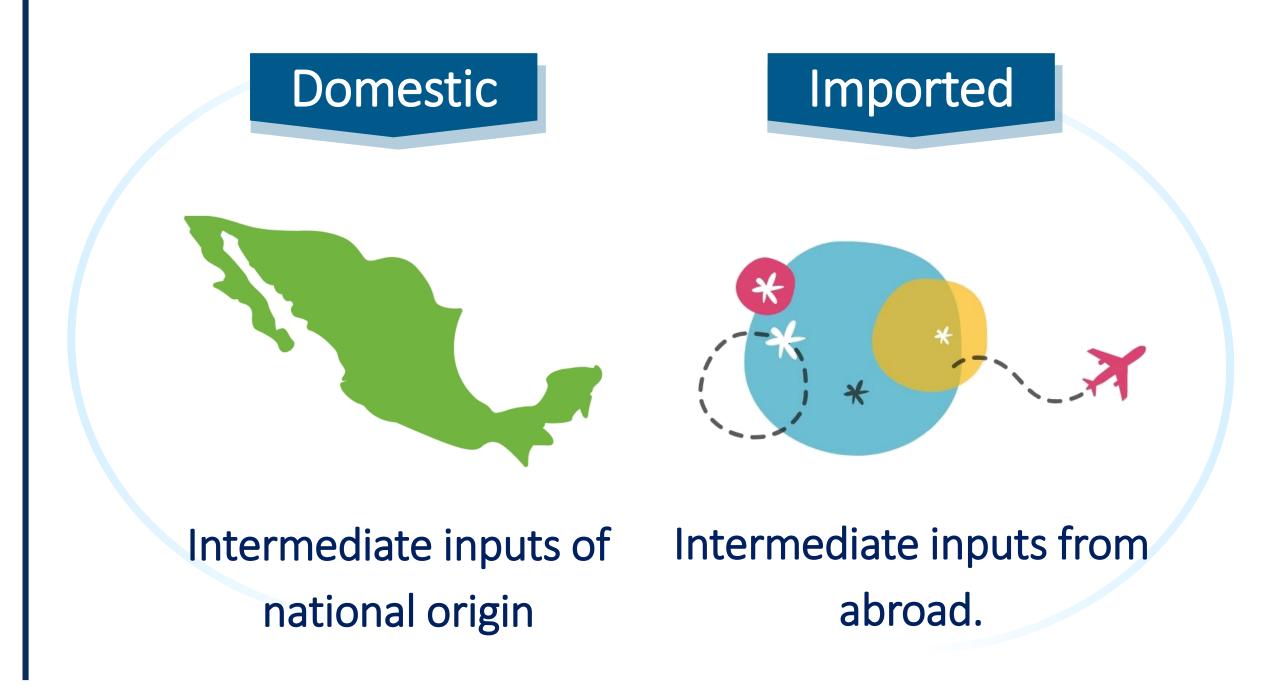
## Results (Shares)





objective of this The disaggregation is to show the origin of the goods and services used to carry out the production of the establishments that registered exports and were characterized as part of the Exporter Focus (EF).

The origin of intermediate goods and services will be presented in two aggregates:



#### Exporter profile Total use at buyer prices Intermediate demand Goods and services Ε NE Sector 1 Sector 3 Sector 2 Total Ε NE Ε NE Ε NE Total Total **Fotal Fotal** Total **Total** D D D D D D D Products Sector 1 Goods and Sector 2 Sector 3

E: Exporter

D: Domestic

I: Imported

NE: Non Exporter

D: Domestic

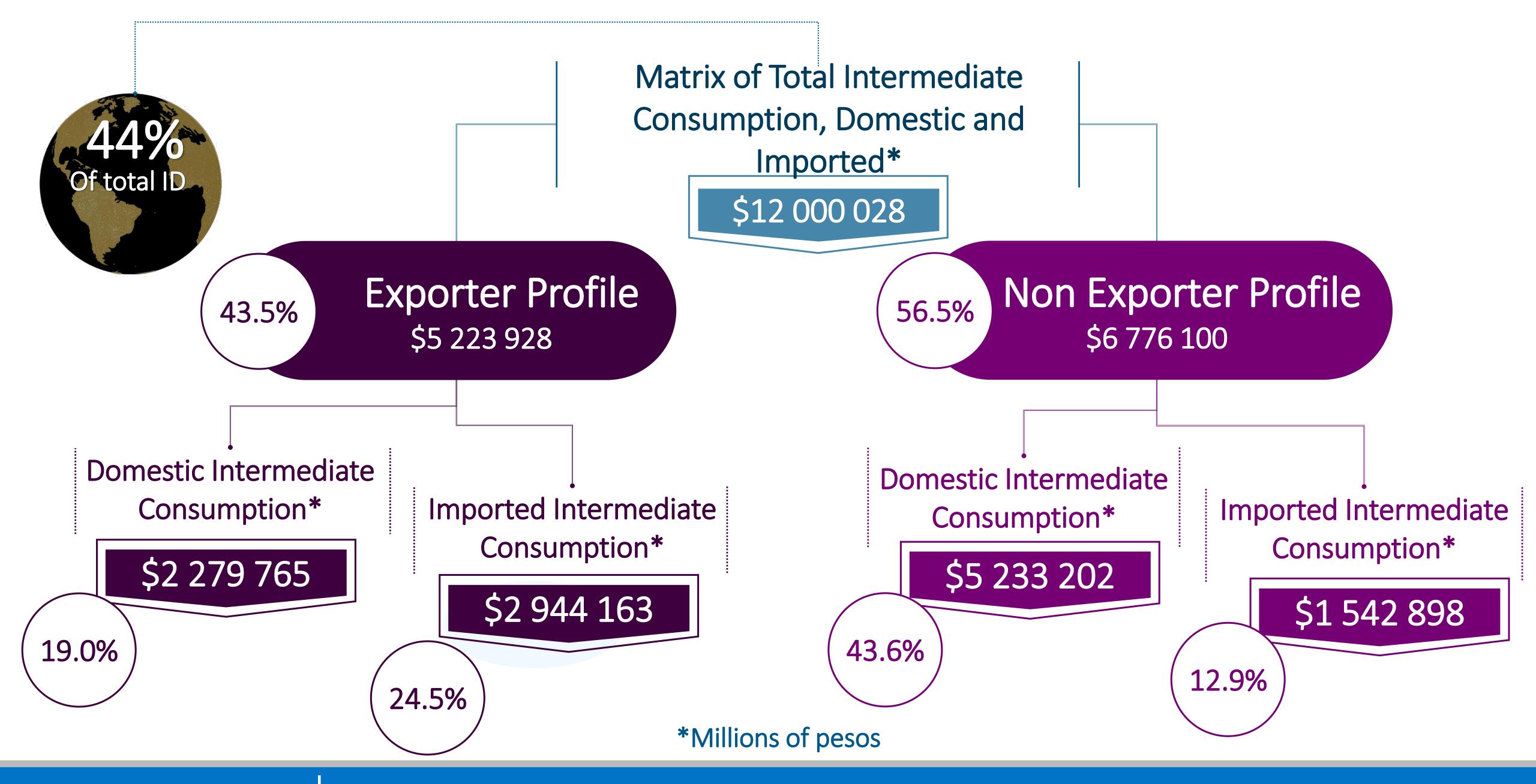
I: Imported

#### Dimensions

100 columns x 20 rows 2,000 cells



### Opening scheme





Results

Opening of the components of the Added Value of the Exporter Profile



The ESUT 2013 publication covered most of the characteristics that make up the Traditional Tables with the exception of the breakdown of the components of the added value of the exporter profile.



- Components of VA of the UT 2013.
- Components of VA of Informal Sector.
- Total economy Census production accounts.



#### The opening scheme by type of economic activity proposed is as follows:

Use Table. Export Focus		Intermediate Demand						
Concept		FNE	INE	E	FNE	INE		
		Sector 1			Sector 2			
B1g GROSS VALUE ADDED AT BASIC PRICES								
D.1 - Total compensation of employees								
D.11 - Wages and salaries that include effective social security contributions								
Wages								
Salaries								
D.121 - Effective Social Security Contributions								
D.122 - Other Social Benefits								
D.29-D.39 - Net Production Subsidy Taxes								
D.29 - Taxes on the activity								
D.39 - Minus: subsidies								
B.2b - Gross Operating Surplus								
P.1 TOTAL PRODUCTION BY ACTIVITY AT BASIC PRICES								



#### Dimensions

 $3,177 \ columns \ x \ 12 \ rows = 38,124 \ cells$ 

E: Exporter

FNE: Formal Non Exporter

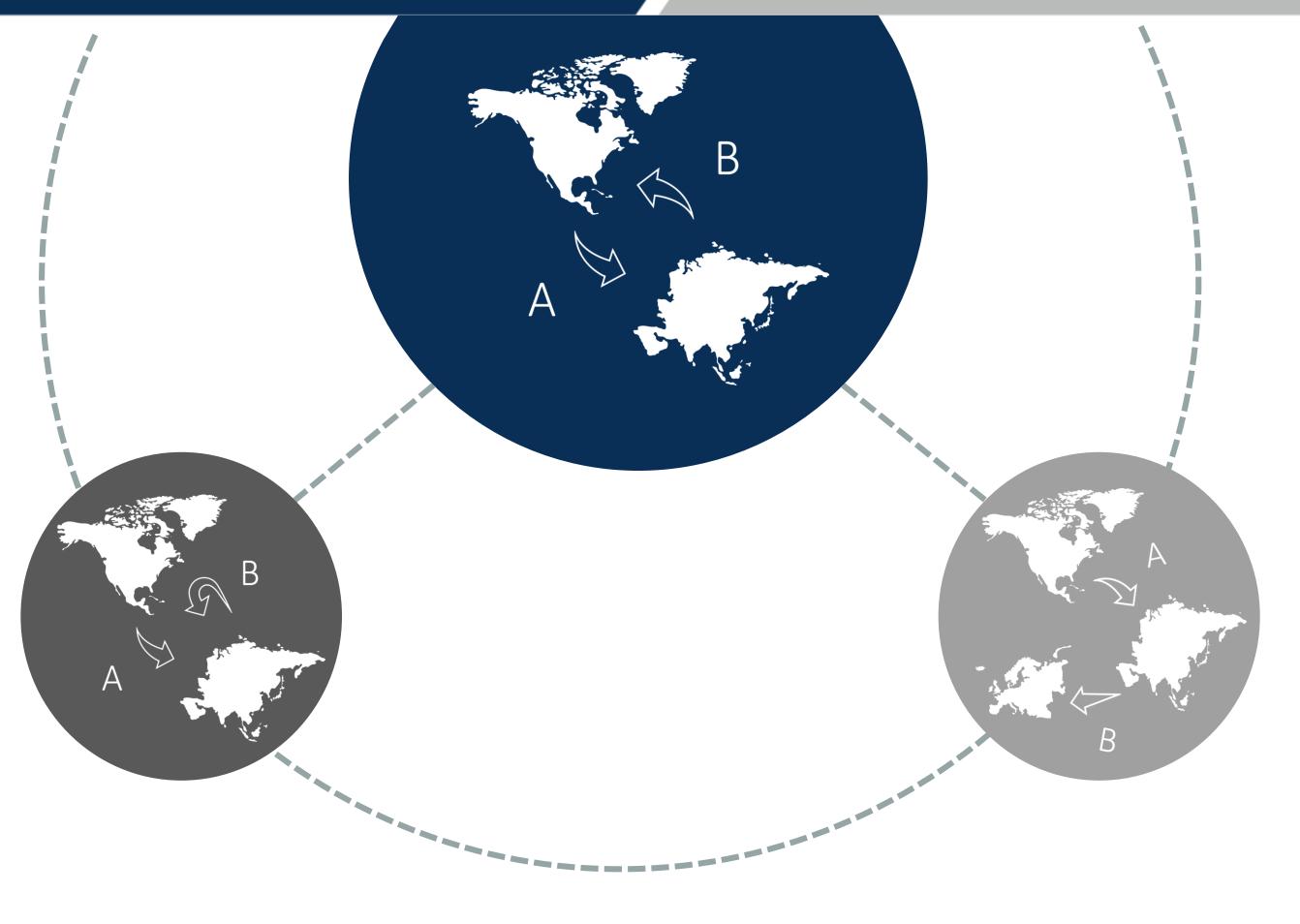
INE: Informal Non Exporter



# Production arrangements



Allow to know the breakdown of the economic activities that are carried out throughout the global supply chain.



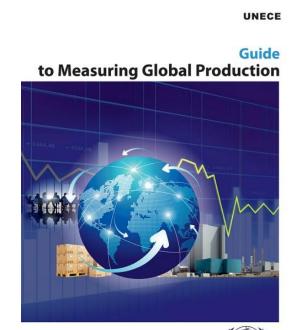
https://www.unece.org/fileadmin/DAM/stats/publications/20 15/Guide\_to\_Measuring\_Global\_Production\_\_2015\_.pdf

Determine the degree of coordination or control (and the associated risk) that a leading company has over the production process.

### **PRODUCTION arrangements**

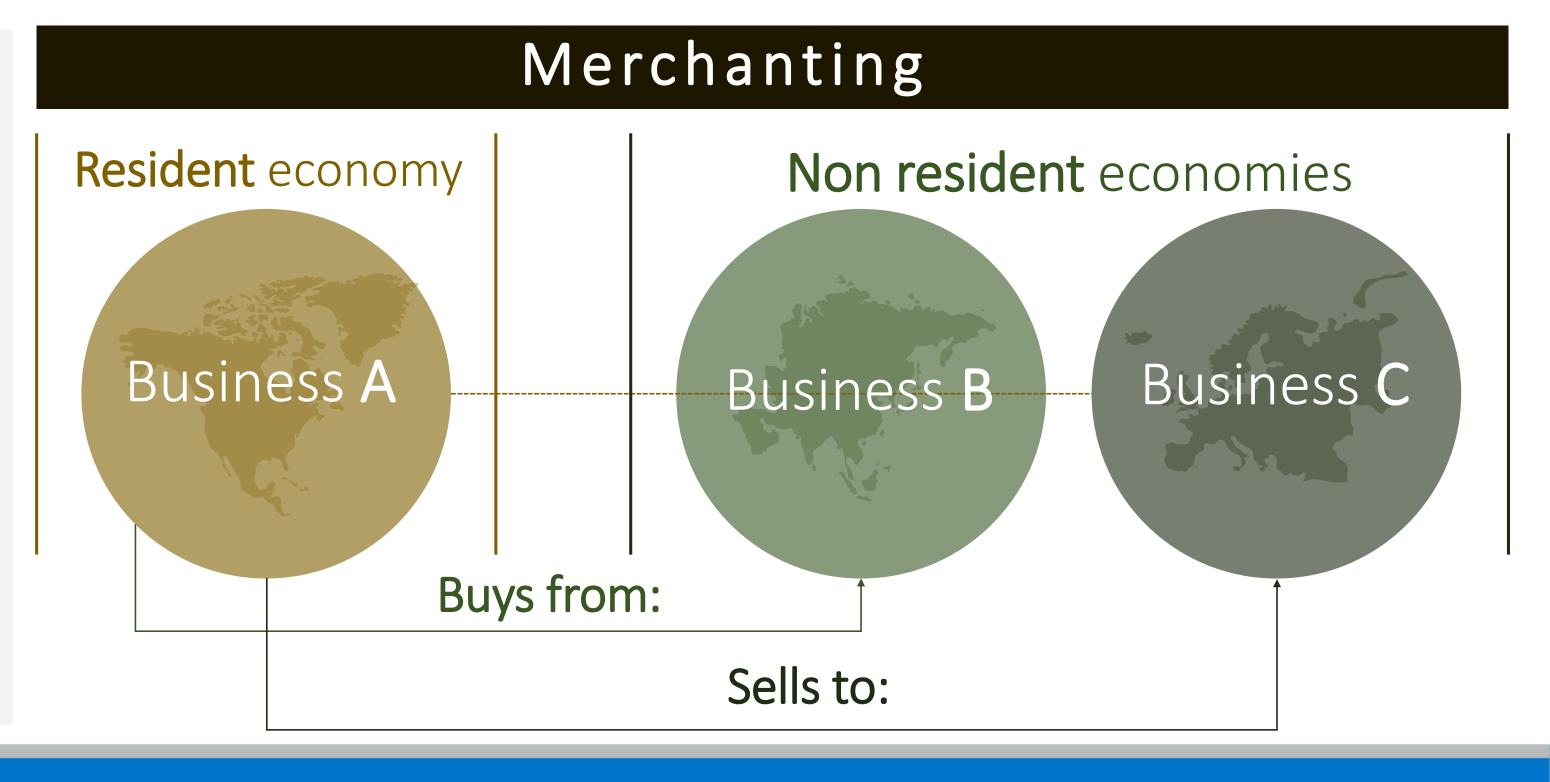


The characteristic of goods sent abroad for processing is based on international transactions where the raw material is owned by third parties, as well as the final products.





Refers to the purchase of a good by a resident (of the compiling economy) to a non-resident and the subsequent resale of the same good to another non-resident without said good being present in the executing economy.





# **Production arrangements**

Refers to the characterization of the establishments that carry out the supervision, operational control and management of the activities of the subsidiaries through planning, administration, decision-making and towards organization oriented managerial, administrative and technological development activities.



Happens when a resident establishment owns the intellectual property used in the production process, but does not have the physical assets or the labor force to transform intermediate inputs.

The entire production process is outsourced to another establishment (the business could be in the same country or abroad).











## **Production arrangements**

# Supply modes

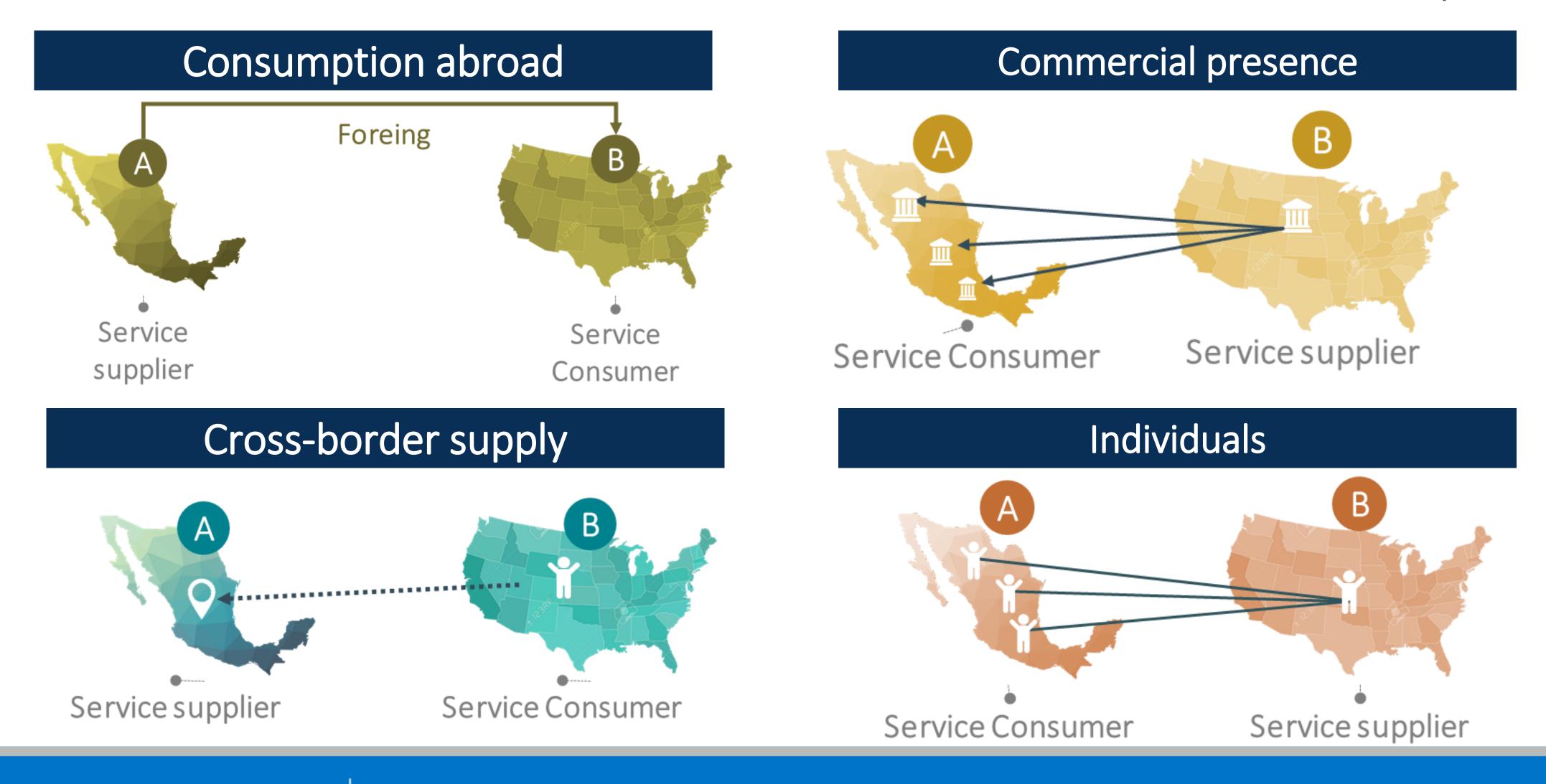


# General Agreement on Trade in Services

Are the way in which services are consumed in International Trade and are defined considering that the supplier and its consumer are in the same country or in different countries when the service is being presented, always taking into account their nationality or origin.



In this context, the Institute is designing a quarterly and annual survey on **International Trade in Services** that meets the related needs for internal work as well as for the Balance of Payments.





Supply modes

#### Conociendo México

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