



MEASURING GDP IN A DIGITALISED ECONOMY

Nadim Ahmad,
Head of Trade and Competitiveness Statistics Division,
nadim.ahmad@oecd.org



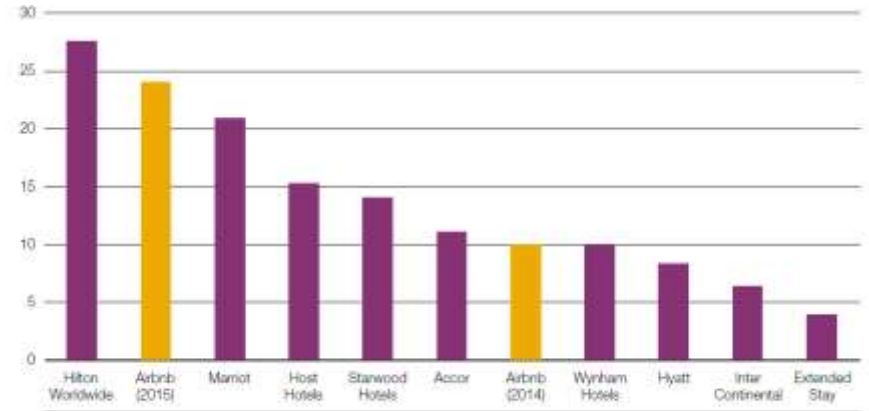
Background

Increased prevalence of 'new' transformative (digital) technologies

But....

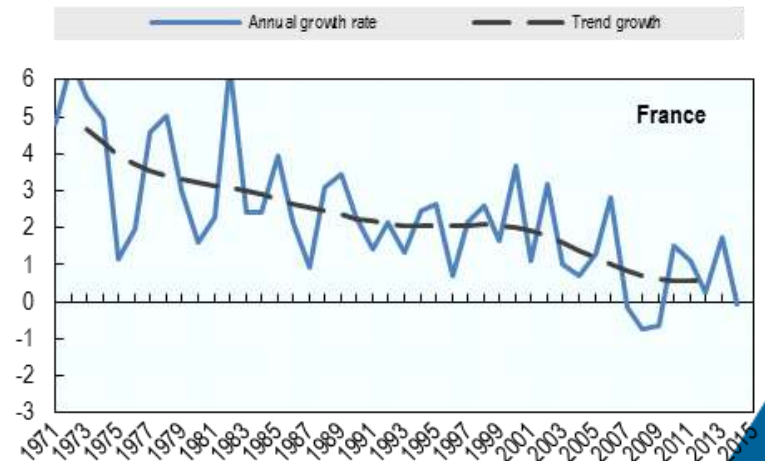
.... Declining productivity

Market capitalisation of AirBnB (£ Billions)



Source: Davidson, L., (2015), 'Airbnb boss calls the UK the "centre of the sharing economy"', The Telegraph.

Trend labour productivity growth





- Shortage of ideas (Gordon)
- Break-down of the diffusion machine and inequality (OECD)
- A business cycle effect



➤ **The Mis-measurement Hypothesis**



*Charles Hulten:
Valuing the Net and
the wide range of
applications... is
challenging.... and
their omission or
undervaluation surely
affects GDP.”*

*Charlie Bean: “statistics
have failed to keep pace
with the impact of
digital technology”*

*Diane Coyle: The pace of
change in OECD
countries is making the
existing statistical
framework decreasingly
appropriate for
measuring the economy*

THE WALL STREET JOURNAL.
Silicon Valley Doesn't Believe U.S. Productivity
The U.S. Underestimates Growth



FINANCIAL TIMES
The internet and the productivity slump

ComputerWeekly.com
**Why we're
measuring the
digital economy
in the wrong
way**

**The
Economist**

*Some optimists
argue instead that
the problem is one
of measurement.
Technological
progress often
raises productivity
in ways that
statistical agencies
struggle to detect*



But our collective response has (until lately) been less visible



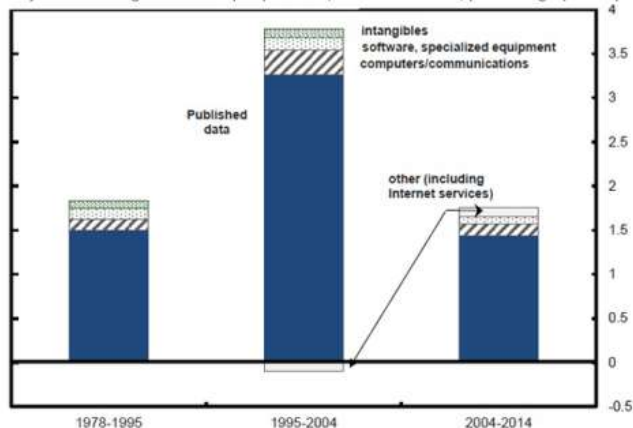
..and despite some notable responses..

- *Challenges to Mismeasurement Explanations for the U.S. Productivity Slowdown, Chad Syverson: NBER Working Paper No. 21974, February 2016*
- *Does the United States have a productivity slowdown or a measurement problem? Byrne, D., J.Fernald and M. Reinsdorf; Brookings Papers on Economic Activity, Spring 2016.*

The current rate of productivity is similar to earlier periods

The fast-growth period from 1995-2004 was an anomaly, thanks to the Internet, reorganization of distribution sectors, etc.

Adjustments to growth in output per hour, business sector, percentage points per year



...there remain more questions than answers..

...and calls for action:

Independent Review of UK Economic Statistics

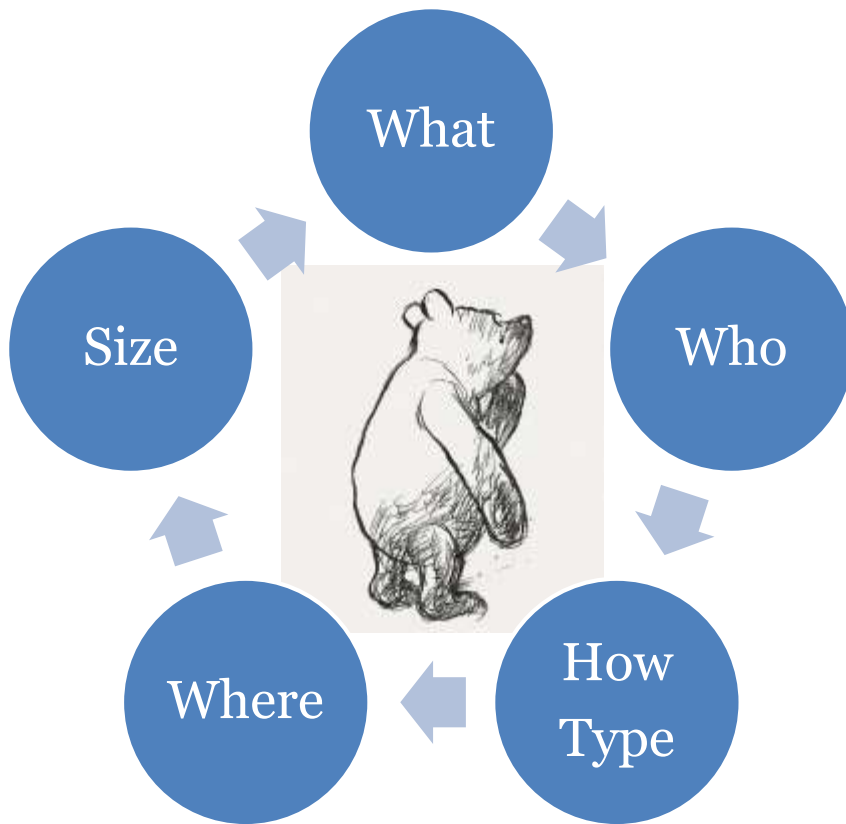
Professor Sir Charles Bean





Partly reflecting the ill defined nature

...of the 'digital', 'sharing', 'uberised', 'knowledge based' economy



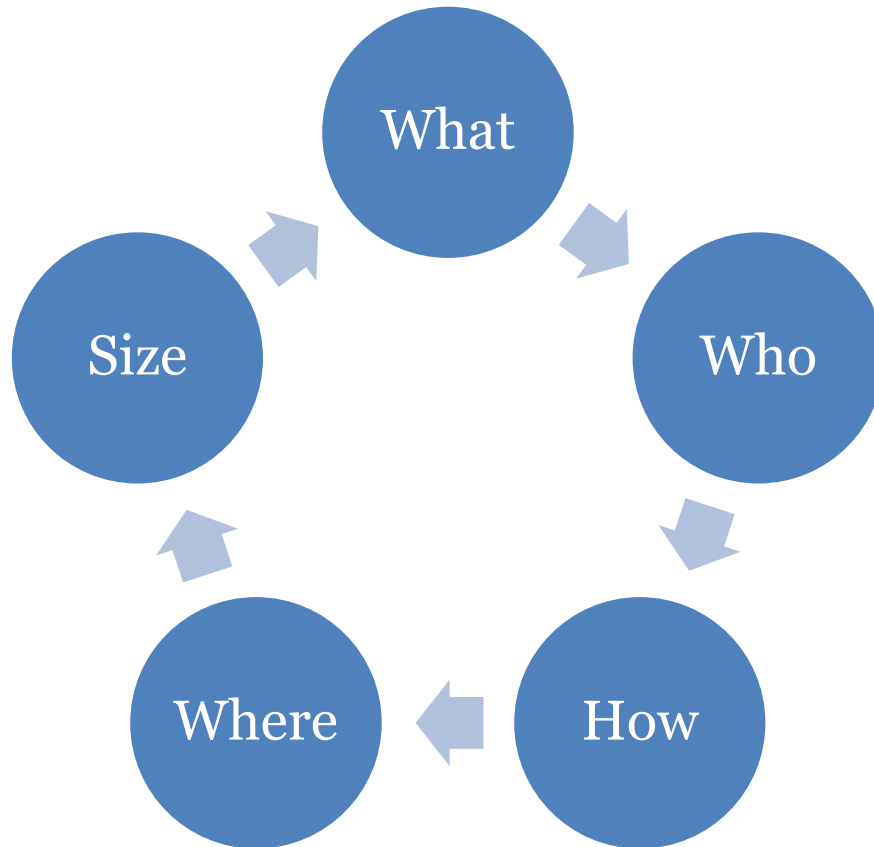


OECD response

- 2016
 - *OECD Working Paper: Measuring GDP in a digitalised economy*
- 2017
 - Advisory Expert Group of NSOs (members of OECD WPNA), Eurostat, IMF, UN, and members of OECD WPMAD E
 - *OECD-IMF Working Paper: Can potential mismeasurement of the digital economy explain the post-crisis slowdown in GDP and productivity growth*
 - *OECD-IMF: Measuring Consumer Inflation in a Digital Economy*
 - *OECD-WTO Task Force on International Trade in Services expert group*
 - *OECD-UPU-WTO-UNCTAD* initiative on de minimis trade



Survey on measurement of GDP and productivity in a digitalised economy



Stocktaking of current and best practices of OECD countries and key partners

29 country responses



Our take on the MMH in 5 domains



1: New forms of intermediation services



Digital intermediaries

Digital intermediaries

Dwelling services



Business & Transport



Distribution (e-Bay)



Conclusions:

Underling activities not new
>Conceptual framework robust –
(VA=fees, commissions, margins)

But rise in ‘informal’ (*occasionally employed*) activities may require reviews of estimation methods

Impact of mismeasurement not expected to be large:

- Dwelling services vs Imputed rent
- Distribution services provided by households– margin not expected be large

Dual Use of Uber vehicles has no impact on GDP and only marginal impact on GFCF if recorded as investment – between 0.01% (France) and 0.05% (UK) in 2015



2: Consumers as producers – ‘participative and displacing production’



'Participative' & 'displacing' production



Households engaging in the intermediation process

Household production of services for own-consumption:

Hotels and flight bookings

Supermarket self-service

On-line check-in

Cash-machines

Not a new phenomena

- Accounting framework excludes many other 'non-market' transactions
- **Current price GDP unaffected**
- **But volume measures may not adequately capture quality changes**



3: Free and subsidised consumer products





Free assets

Households as 'producers' of free assets

Production of freely available 'public' goods:

Wikipedia, Software

Not a new phenomena

Covered in the Handbook on Deriving Capital Measures of IPPs

Wikipedia: Page views and estimated advertising revenue

	2010	2012	2013	2015	2016		
<i>Number of page views (millions)</i>	143 397	152 096	160 685	153 330	183 796		
<i>World GDP (GDP USD, current prices, constant)</i>	65 058 816	73 355 559	76 787 466	83 300 939	86 905 866		
Revenue (USD millions)	Display network CTR = 0.35% CPC = 0.58		291.1	308.8	326.2	311.3	373.1
Value/ World GDP Ratio	0.0004%	0.0004%	0.0004%	0.0004%	0.0004%	0.0004%	
Revenue (USD millions)	Search network CTR = 1.91% CPC = 2.32		6 354	6 740	7 120	6 794	8 144
Value/ World GDP Ratio	0.0098%	0.0092%	0.0093%	0.0082%	0.0094%		

Adjusted for PPPs

	2010	2012	2013	2015	% change between 2010 and 2015		
Revenue (USD millions)	Display network CTR = 0.35% CPC = 0.58		266.9	274.5	280	240.4	-9.90%
Revenue (USD millions)	Search network CTR = 1.91% CPC = 2.32		5 826.8	5 992.9	6 111.5	5 247.9	-9.90%



4: Cross-border flows of intellectual property products



Knowledge based capital and globalisation

‘Investment’ outside of the SNA asset boundary and cross-border flows

Many ‘intangible’ assets already in the SNA but many are not:

Human capital,

Knowledge in databases,

Organisational capital ,

Brands

And for those assets in the boundary, difficulties with cross-border transactions remain

Not a new phenomena

Considered in the 2008 SNA revision process but ruled out on practical grounds.

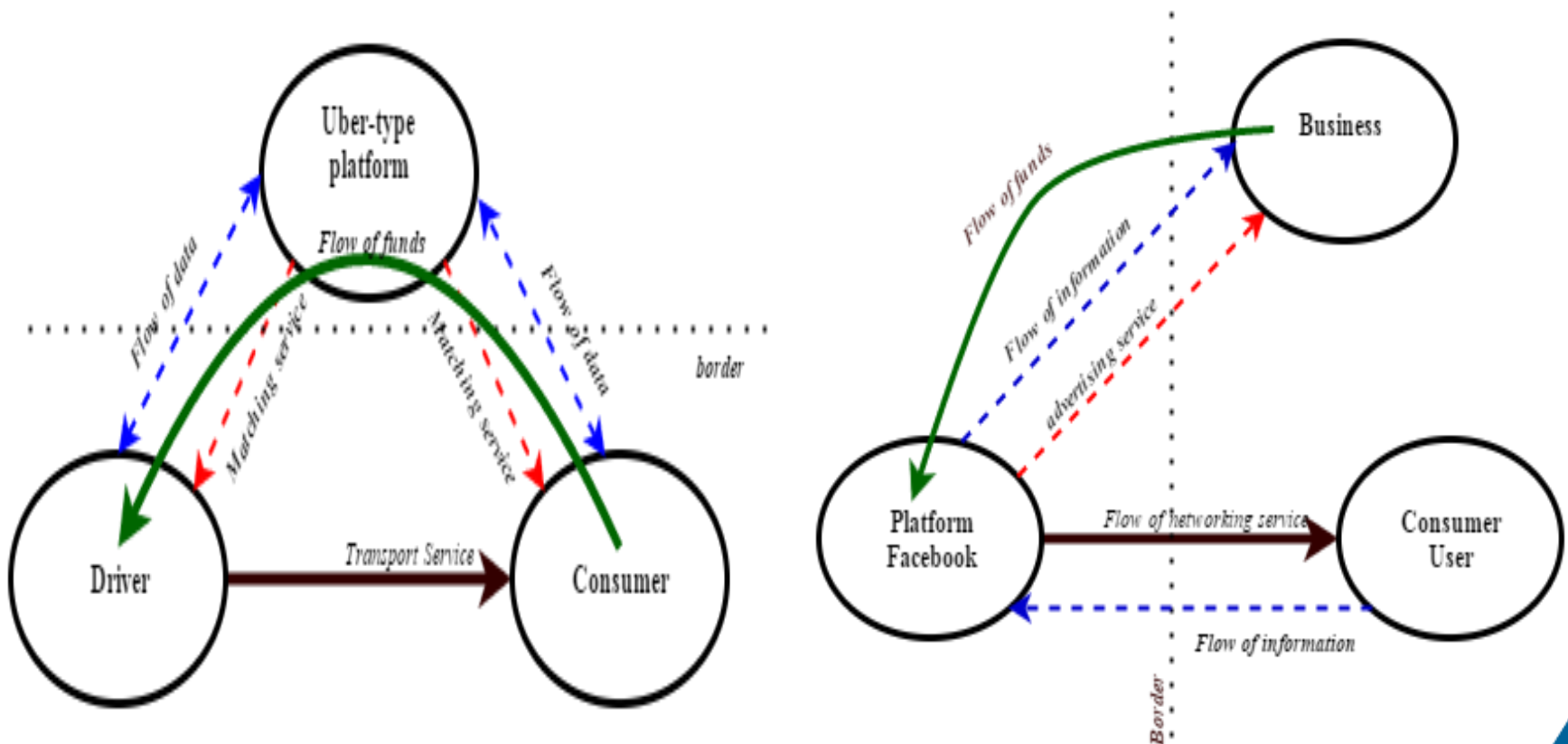
Guidance developed in various Task Forces but further work needed as the scale of the problem remains unknown

Case in point: Ireland’s GDP growth



Digital trade

Not always clear whether flows are cross-border – Mode 1 vs Mode 3 – nor indeed the nature of the service – e.g. transportation or business services





De minimis trade

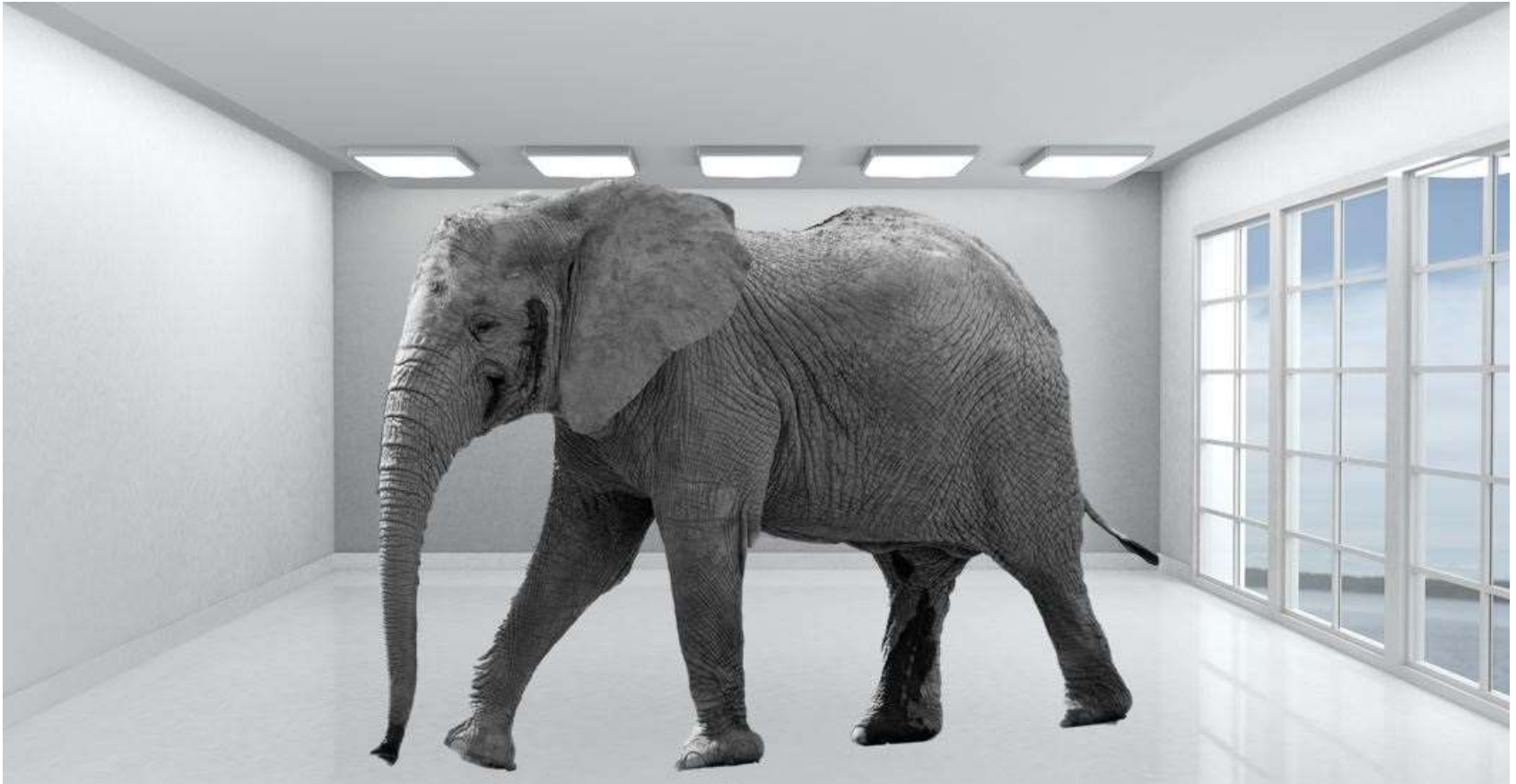
Possible that larger sums are falling below the radar screen

Information is patchy :

Where evidence is available it points to relatively small sums but likelihood is that these are growing.

**Working with UPU,
UNCTAD and WTO**

DATA





5: Prices and volumes



Prices and volumes

A significant challenge

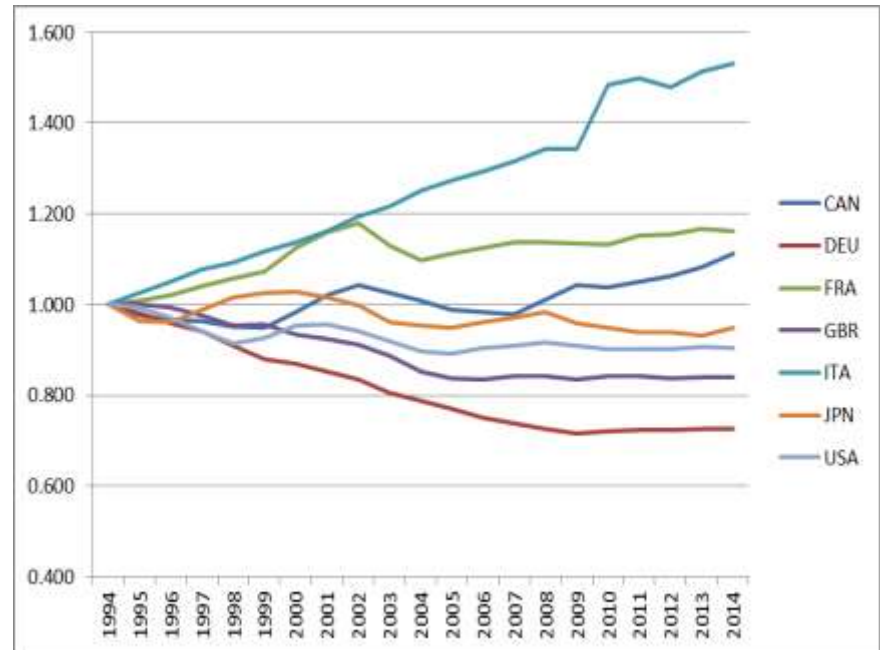
Not a new phenomena
but challenges remain

Customisation

Outlet bias

Quality change

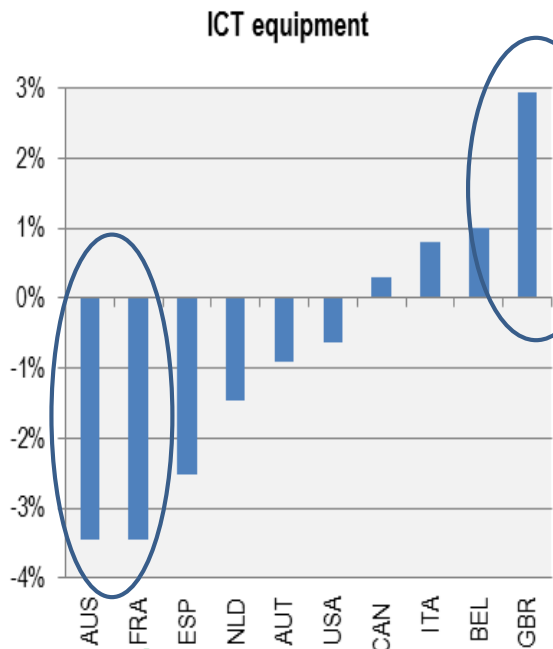
Price indices for software investment



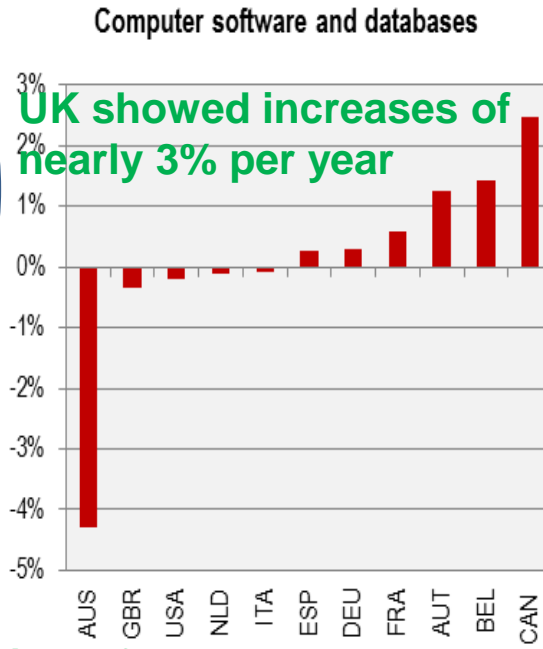


Price indices for ICT assets and communication services

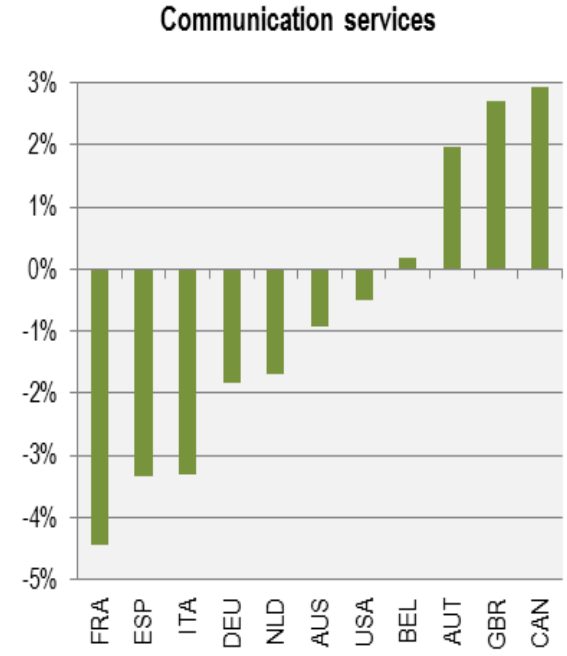
Average annual growth rate in percentage, 2010-2015 (or latest available year)



Australia and France showed declines of more than 3% per year



UK showed increases of nearly 3% per year

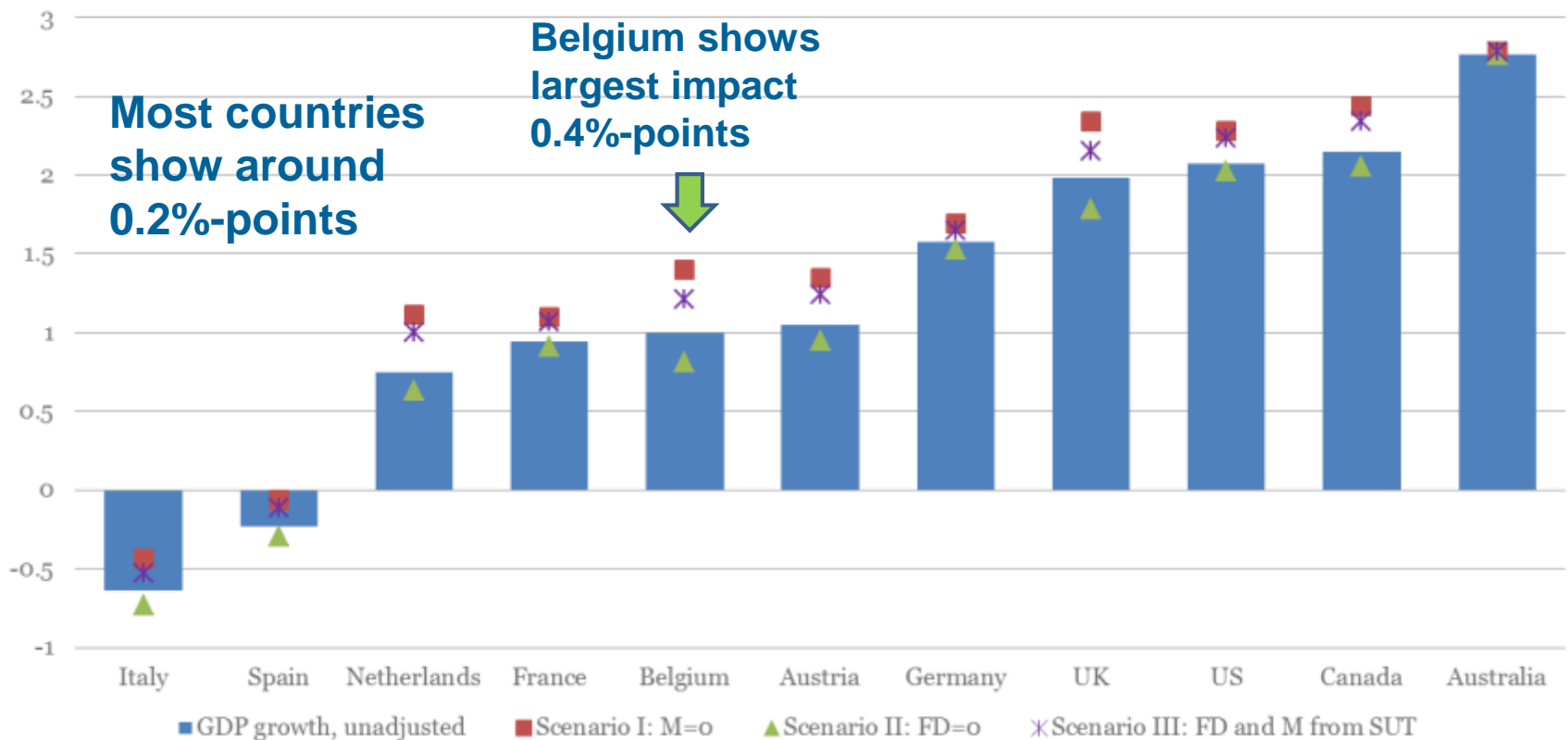


Notes: Data reported for Spain for ICT equipment and Computer software and database correspond to the period 2010-2014. Data reported for Austria for Communication services correspond to the period 2011-2015.
Source: OECD National Accounts Statistics, OECD Productivity Database, OECD Prices and Purchasing Power Parities database, Australian Bureau of Statistics, U.S. Bureau of Economic Analyses and Statistics Canada, February 2017



Impact on GDP growth, using alternative ICT & communication prices

Average annual growth rate in percentage, 2010-2015 (or latest available year)
Using lower bound price indices





Prices and volumes: results from survey of national practices

Issue

- Price differences in distribution margins from buying products on-line versus in a store:
- If producer prices of goods that appear identical differ:
- Participative production

Response

- **change in price; (16)**
change in quality. (9)
- **Difference in price (18), in quality (5)**
- One country (self-service checkouts)

8 countries using or exploring **new data sources**, such as **web-scraping** to deal with **rapid quality changes**. 5 others mention interest for compiling CPI.



Tentative conclusions and on-going actions



Tentative Conclusions

Conceptual framework is robust

Measurement in some areas may require improvement and new approaches for

- The occasionally self-employed
- International transactions in IPPs
- Consistent classification of what is the ‘digital’ economy

But the impact is not expected to be significant for current price estimates

Volumes and Prices

- *Evidence **so far** suggests that this will not be able to explain the productivity slowdown (at most adds around 0.2% to growth)*

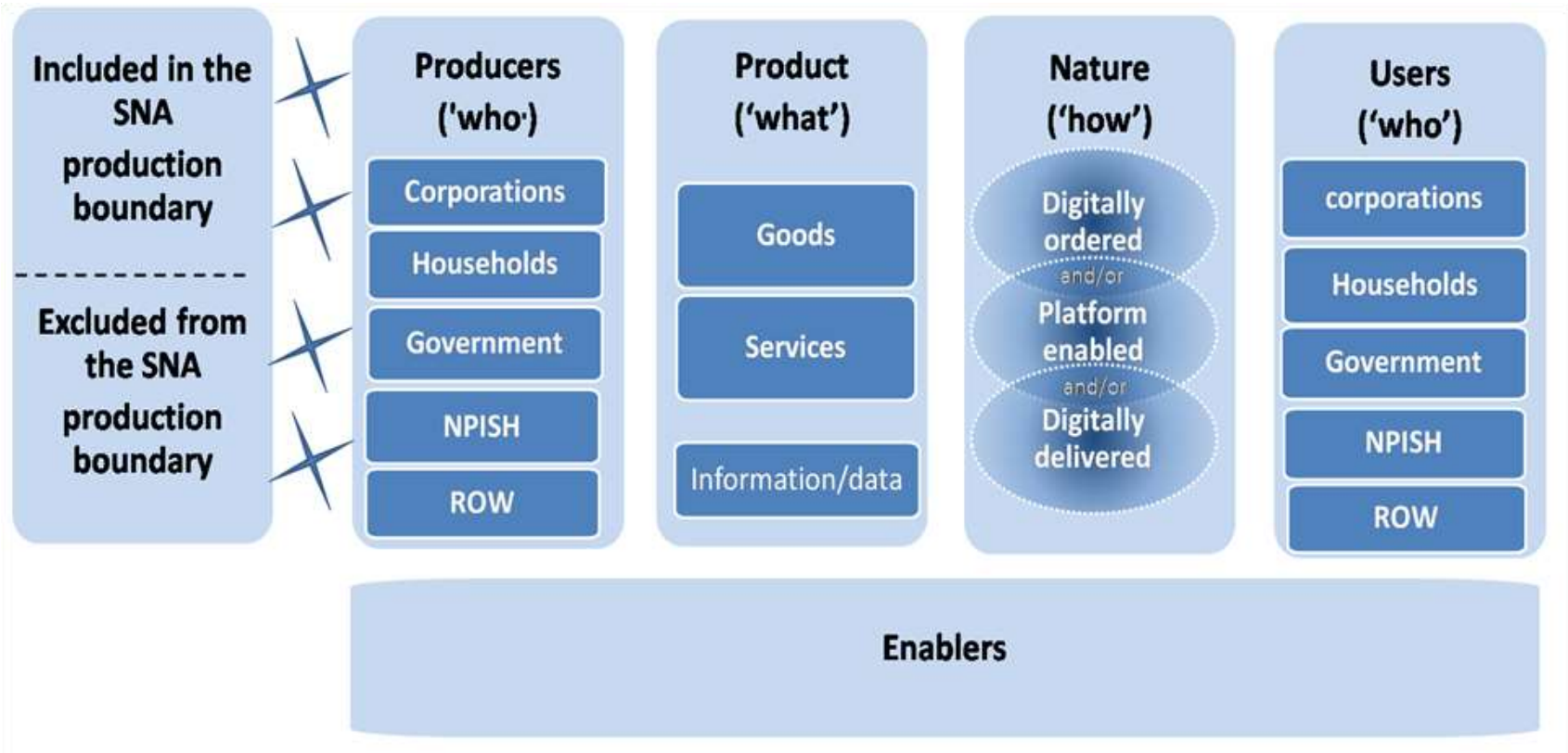
The problem can be part of the solution

- Digital intermediaries are increasingly asked to disclose turnover
- Big data offers new ways for price measurement and quality adjustments (as in Cavallo and Rigobon 2016)



On-going actions

A typology





And satellite accounts

Outline of an Extended Use Table to account for the digital economy (example with 3 industries (1-3) and 5 products (a-e))
 The table is reported in both purchasers' and basic prices
 Split into domestic and imported supply

		Intermediate use				total intermediate use	Final use HHFC
		Industry type-1		Industry type-2	Industry type-3		
		unincorporated households	incorporated	Enabler industries	digital platforms		
1	This column would contain a detailed breakdown of agreed products						
2	product a (non-digital good)						
3	Digitally ordered						
4	directly from counterparty						
5	via a resident digital intermediary platforms						
6	via a non-resident digital intermediary platforms						
7	product b (digital good)						
8	Direct from counter party						
9	digitally ordered, physically delivered						
10	digitally ordered and digitally delivered (e.g. 3D printing)						
11	digitally delivered not digitally ordered (3D printing-unlikely to be entry)						
12	other (non-digital)						
13	Via resident digital intermediary platforms						
14	digitally ordered, physically delivered						
15	digitally ordered and digitally delivered						
16	Via non-resident digital intermediary platforms						
17	digitally ordered, physically delivered						
18	digitally ordered and digitally delivered						
19	product d (non-digital service, paid)						
20	Digitally ordered						
21	directly from counterparty and other digital platforms						
22	Via resident digital intermediary platforms						
23	value of the service						
24	intermediation fee (both implicit and explicit)						
25	Via non-resident digital intermediary platforms						
26	value of the service						
27	intermediation fee (both implicit and explicit)						
28	product e (digital service, paid)						
29	Direct from counter party and other digital platforms						
30	digitally ordered						
31	digitally ordered and digitally delivered						
32	digitally delivered but not digitally ordered (may include transactions such as data services, Website design, software)						
33	Via resident digital intermediary platforms						
34	digitally ordered, physically delivered						
35	value of the service						
36	intermediation fee (both implicit and explicit)						
37	digitally ordered and digitally delivered						
38	value of the service						
39	intermediation fee (both implicit and explicit)						
40	Via non-resident digital intermediary platforms						
41	digitally ordered, physically delivered						
42	value of the service						
43	intermediation fee (both implicit and explicit)						
44	digitally ordered and digitally delivered						
45	value of the service						
46	intermediation fee (both implicit and explicit)						
47	product f (digital service, free)						
48	(outside the current SNA framework)						
49	Digital data services of which intra-firm provision of data/ and or use of databases						
	Other digital services (e.g., free search services, social media, etc.)						



Thank you

